



**Complex initiatives made simple.**

## The Solution

Fulcrum Methods Meaningful Use Assessment Tool is a structured approach for hospitals to evaluate their EHR capabilities for incentive payment qualification under ARRA Meaningful Use criteria.

## The Product

Using our SaaS-based evaluation tool, all meaningful use requirements and certification standards are accessible in a user-friendly format by hospital or eligible provider classification. The tool includes project management capabilities that track remediation initiatives. The tool is also highly adaptable and supports a flexible report writer. Users can generate and sort various reports based on meaningful use compliance, unresolved items, and remediation complexity by clinical service location.

Fulcrum Methods Meaningful Use Assessment Tool is continually updated for the most current ARRA qualification requirements. Users can:

- Ensure organization-wide electronic health records (EHRs) are deployed in a meaningful way, compliant with certification standards
- Assess multiple EHRs and other related systems throughout the organization (including primary and service line EHRs)
- Assess eligible providers (clinics, medical groups and IPAs) affiliated with an organization
- Assess workflows by clinical service or location/campus that have an impact on meaningful use
- Scope remediation efforts including:
  - ✓ More effective use of technology
  - ✓ Increased use of data fields
  - ✓ Revision of clinical workflows
- Estimate required resources for remediation
- Ensure implementations meet meaningful use and certification standards
- Support system-wide compliance
- See for each criteria gaps, remediation initiatives, actions needed for remediation, responsible parties for remediation, resource estimates, key milestones, status, and deadlines
- Includes use of EH Tracker™ which allows health systems to track MU registration and reporting for eligible hospitals.
- Currently in use at Lucile Packard Children's Hospital, John Muir Health, MaineHealth, University Hospitals, NorthBay HealthCare, and Memorial Health System of East Texas, among others

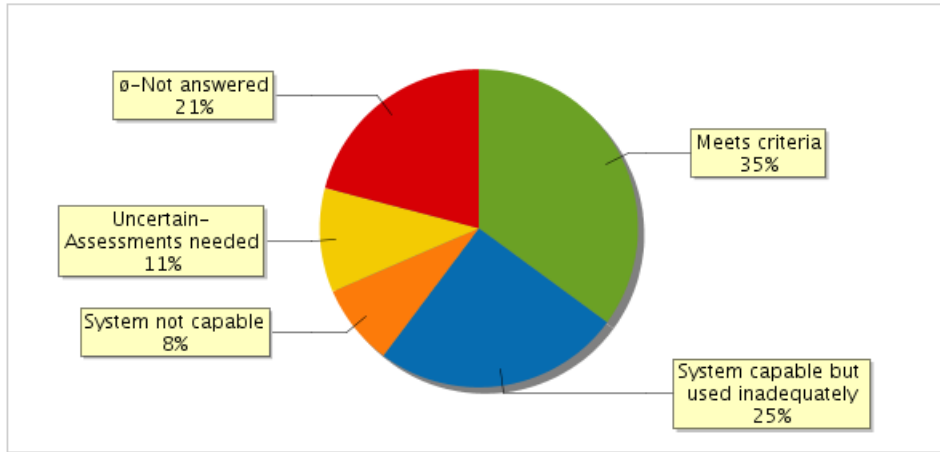
## The Power

- Establish program structure and logistics
- Establish organizational governance and oversight efforts around meaningful use
- Educate staff on ARRA and meaningful use requirements
- Estimate remediation costs to establish meaningful use compliance
- Determine remediation approach (i.e., rebuild of clinical system vocabulary, expand system to additional clinical areas or campus locations, implement EHR upgrade, purchase new software)
- Assess current status against Stage 1 criteria
- Assess current status against Stages 2 and 3 criteria (when criteria become available)
- Manage risk associated with the process of meeting meaningful use

### Learn More:

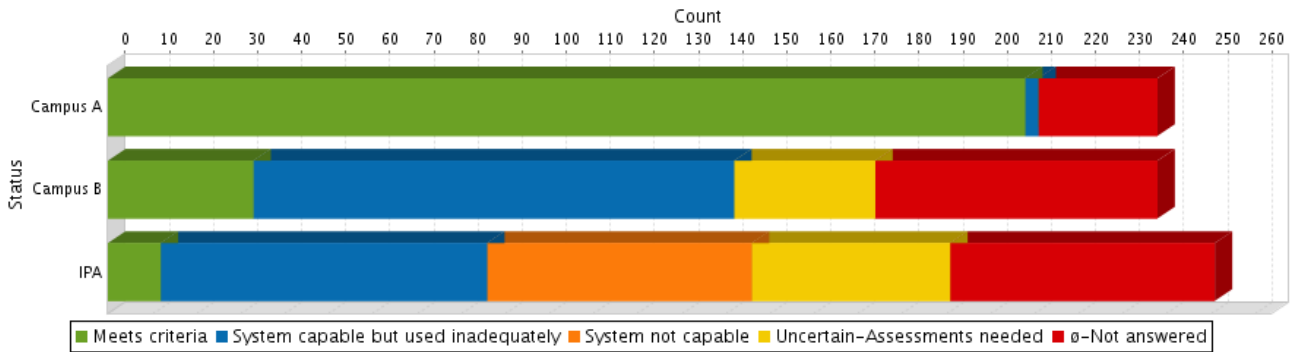
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### Status of Requirements, Across All Systems



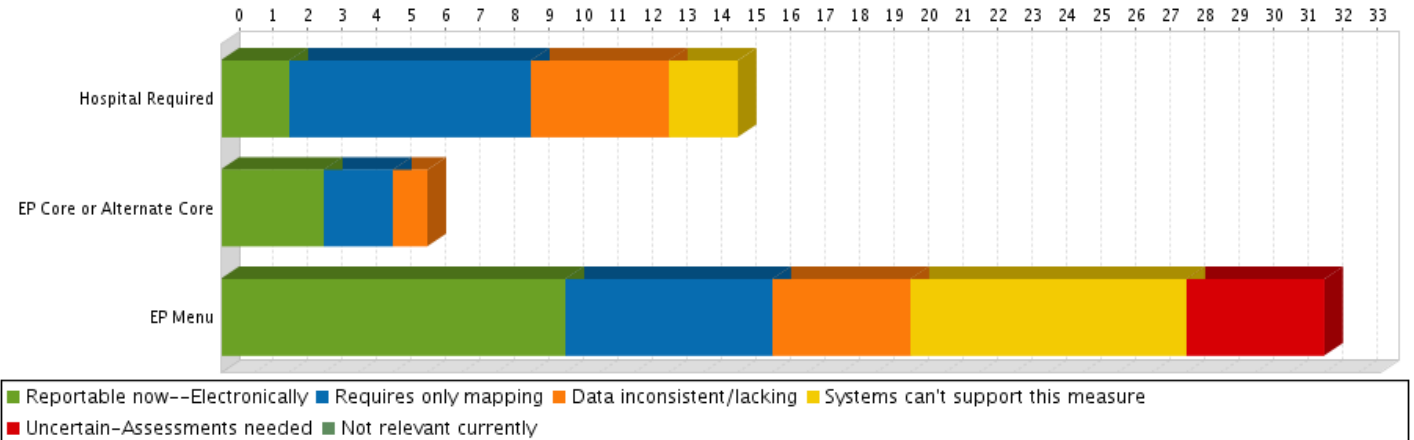
### Status by System

Includes Core Objectives and Optional Objectives that Have Been Selected from Menu. Excludes Not Applicable.



### Status of Quality Measure Items by Setting and Required/Core/Menu

Count of Quality Measures Items. Excludes not answered



1- Provide patient data for care team <span>More Actions ▾</span>									
Search   <span>--- Custom Actions ---</span>   Filter: <span>----- All-----</span>   <span>1-200</span>   <span>200 per page</span>   Record Count									
<input type="checkbox"/>	Component	Current Status	Complexity and resources required	Comments	Row	Core or Menu	Organization	System_lookup_for_Objectives2	
<b>1.1 Maintain an up-to-date problem list - Campus A</b>									
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.1- System stores problem list of current and active diagnoses, as well as past diagnoses relevant to the current care of the patient, as structured data elements.	Meets criteria	⊖-None		2	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.2- Structured problem list is based on either ICD-9-CM or SNOMED-CT.	Meets criteria	⊖-None		4	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.3- Problem list entries are stored with corresponding fields for code, problem description, status and diagnosis date.	System capable but used inadequately	Large	Training expected to commence by Feb.	6	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.4- Providers can record new entries on a problem list for a patient.	Meets criteria	⊖-None		8	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.5- Providers can retrieve all problem list entries for a patient that have previously been entered, throughout the duration of the hospitalization.	Meets criteria	⊖-None		10	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.6- Providers can modify any problem list entry for a patient, throughout the duration of the hospitalization.	Meets criteria	⊖-None		12	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.7- A problem list on this software system is defined uniformly with and is exchanged with other systems in the organization.	Meets criteria	⊖-None		14	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.8- The organization has adequate support (e.g., training and defined procedures) in place to help providers document problem lists in structured data fields.	Meets criteria	⊖-None		16	Core	FM-RBDemo	Campus A	
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1.9- Capable of calculating the numerator: The number of patients in the denominator who have at least one entry or an indication that no problems are known for the patient recorded as structured data in their problem list.	Meets criteria	⊖-None		18	Core	FM-RBDemo	Campus A	

Report: Gaps Summary by System <span>More Actions ▾</span>											
Delete   Search   <span>1-50</span>   <span>50 per page</span>   Record Count											
<input type="checkbox"/>	MU Objective	MU Requirements with Gaps	Priority	Issue Owner	Summary of Remediation Notes from Step 3 Gaps	Initiatives Addressing Gaps	Summary of key issues	Remediation Options	Resolution Level	FTEs Required	Capital Cost Est.
<b>FM-RBDemo - Campus A</b>											
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.1 Maintain an up-to-date problem list	<u>Reported as system capable but used inadequately:</u> 1.1.3- Problem list entries are stored with corresponding fields for code, problem description, status and diagnosis date.	2- High	Smith, John	<u>Reported as system capable but used inadequately:</u> 1.1.3: Re-train staff.	Problem Lists,	No time stamping when diagnosis codes are entered into EHR	Staff re-training Re-coding	Resolution of gaps expected	<4 weeks	\$15,000
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.2 Maintain active medication list	<u>Reported as system capable but used inadequately:</u> 1.2.1- System stores active medications as structured data elements.	2- High	Jones, Bob	<u>Reported as system capable but used inadequately:</u> 1.2.1: Need to re-code	Active Medication,	Medication list not being updated.	Re-code Purchase new module	Resolution of gaps expected	<4 months	\$20,000
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a> 1.3 Maintain active medication allergy list	<u>Reported as system capable but used inadequately:</u> 1.3.7- The organization has adequate support (e.g., training and defined procedures) in place to help providers document medication allergies in structured data fields.	2- High	Smith, John	<u>Reported as system capable but used inadequately:</u> 1.3.7: New procedures being updated.	Re-writing procedures,	Improper documentation for allergies	Re-train Re-write procedures	Resolution of gaps expected	<4 months	\$12,000

Report: Initiatives by Initiative Owner <span>More Actions ▾</span>											
Add   Duplicate   Delete   Search   Filter: <span>----- All ----- ▾</span> <span>1-6</span> <span>100 per page ▾</span>											
<input type="checkbox"/>		Title	Priority	Status	Project Manager(s)	MU gaps addressed by initiative	Quality Measure gaps addressed	Systems involved	Description	Planned completion	Organization
<b>Jones, Bob</b>											
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Active Medication	2-High	In progress – on schedule	Johnson, George	1.2 Maintain active medication list,		IPA,	System does not maintain active medication list	01-Jun-2011	FM-RBDemo
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Active Medication List	2-High	Approved and budgeted – not begun	Smith, John			Campus B,	Generate Medication Lists and discussing with vendors	22-Feb-2011	FM-RBDemo
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Problem Lists	2-High	Approved and budgeted – not begun	Smith, John	1.1 Maintain an up-to-date problem list,		Campus A,	Re-training staff	21-Feb-2011	FM-RBDemo
<b>Smith, Mary</b>											
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Medication lists	2-High	Pending: Approved not budgeted	Johnson, George	1.2 Maintain active medication list,1.3 Maintain active medication allergy list,		Campus A,	Medication lists not updated.	17-May-2011	FM-RBDemo
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Patient Access	3-Medium	Pending: Approved not budgeted	Johnson, George	4.2 Offer timely online access for patients,		IPA,	Recoding to provide access.	02-May-2011	FM-RBDemo
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Re-writing procedures	2-High	Approved and budgeted – not begun	Johnson, George	1.3 Maintain active medication allergy list.		Campus A,	Procedures not adequate.	14-Apr-2011	FM-RBDemo
* All Times are in PDT											

Report: Initiatives by Status <span>More Actions ▾</span>											
Add   Duplicate   Delete   Search   Filter: <span>----- All ----- ▾</span> <span>1-6</span> <span>100 per page ▾</span>											
<input type="checkbox"/>		Title	Priority	Initiative Owner	Project Manager(s)	MU gaps addressed by initiative	Quality Measure gaps addressed	Systems involved	Description	Planned completion	Organization
<b>Approved and budgeted – not begun</b>											
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Active Medication List	2-High	Jones, Bob	Smith, John			Campus B,	Generate Medication Lists and discussing with vendors	22-Feb-2011	FM-RBDemo
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Problem Lists	2-High	Jones, Bob	Smith, John	1.1 Maintain an up-to-date problem list,		Campus A,	Re-training staff	21-Feb-2011	FM-RBDemo
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Re-writing procedures	2-High	Smith, Mary	Johnson, George	1.3 Maintain active medication allergy list,		Campus A,	Procedures not adequate.	14-Apr-2011	FM-RBDemo
<b>In progress – on schedule</b>											
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Active Medication	2-High	Jones, Bob	Johnson, George	1.2 Maintain active medication list,		IPA,	System does not maintain active medication list	01-Jun-2011	FM-RBDemo
<b>Pending: Approved not budgeted</b>											
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Medication lists	2-High	Smith, Mary	Johnson, George	1.2 Maintain active medication list,1.3 Maintain active medication allergy list,		Campus A,	Medication lists not updated.	17-May-2011	FM-RBDemo
<input type="checkbox"/>	<a href="#">Edit</a> <a href="#">View</a>	Patient Access	3-Medium	Smith, Mary	Johnson, George	4.2 Offer timely online access for patients,		IPA,	Recoding to provide access.	02-May-2011	FM-RBDemo
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